

SAME – Charleston Post
Board Meeting Minutes, April 15, 2010

The board meeting started at 10:30 am and was held at the North Towne Grill.

Attendees:

Len Dillinger, President
Lt Col. Rich Sanders, 2nd Vice President
Barry Lewis, Programs Director
2nd Lt Danny Hamilton, Jr Vice President
Melvin Williams, Fundraising
Nicole Randazzo, Scholarship Director
Jeff Messick, Treasurer
Ethan Walter, Fundraising Co-Chair
Anna Lucas, Membership
Matt Laws, Readiness & Homeland Security
Paul Mills, Secretary

1. Len Dillinger handed out the final slate for 2010-2011.
2. Streamer Status Reports
 - a. Membership-Anna Lucas reported there were five new members.
 - b. Education & Training-
 - c. Readiness & Homeland Security –
 - d. Outreach & Communication
 - i. Nicolle Randazzo stated there was nothing of significance to report.
 - ii. Len Dillinger stated that since the new board will take over next month, we need to circulate the status to the new board prior to the annual meeting.
 - iii. Having Stacey Hull and Al Hitchcock come in for a short presentation was discussed. We could also do a write-up for the website.
 - e. Relationships & Recognition –
 - i. Len Dillinger reminded everyone that awards received by individuals can be submitted for recognition so send them in and tell other members to do so also.
 - ii. After the officers have been installed, they can be published in the newsletter, online and with SAME.
 - iii. We need to nominate Fellows by September. Len Dillinger will work with Mike Blount for specific requirements.
 - iv. We are also working towards being a Distinguished Post. We must win all streamers but it is still not guaranteed.
3. Committee Reports
 - a. Scholarship – Nicole Randazzo stated that applications had doubled over what we received last year. It will be more involved to review them due to the number and the more specific requirements. Several people who applied in the past reapplied this year. So far the applications look to be of good quality for the most part.
 - i. A spreadsheet will be prepared to tally the scores.
 - ii. Nicolle has highlighted some of the applications already. She would like to meet with a few others after lunch to review them.

- iii. If possible, the students who will receive awards will attend next months meeting.
 - iv. Len Dillinger stated t hat we still need to decide how much to give for each scholarship awarded. Amounts other Posts and organizations give were discussed. Some limit the amount at \$3,000 per student while others go to \$5,000. The suggestion was made to give two scholarships to current college students and two to high school seniors.
 - b. Investment - Jeff Messick handed out a sample budget for review.
 - i. These numbers are based on historic data but may change as necessary. This would leave \$70,000 in savings after investing \$150,000. The interest on the \$150k would be pulled out after a few years to pay for scholarships. \$20,000 would go in a six month CD \$50,000 in the checking account. Whether we needed that much liquid was discussed.
 - ii. SAME likes to see Posts give scholarships for consecutive years so a relationship is built with the recipient in hopes they will give back to the Post after they graduate.
 - iii. There are currently two students receiving \$1,000 each. This will continue.
 - iv. Jeff Messick suggested we allocate \$20,000 for scholarships this year. We do not have to award it all and the final decision should be based on the quality of the applications.
 - v. Whether to make a four year commitment to the recipients was discussed. It would be good so they can plan for it but it then encumbers the money and makes it difficult to give scholarships to others. Once the Post has more in the investment account, this may be possible. The scholarship committee will make the final decision on this and will determine the requirements for the student to maintain the scholarship.
 - c. Fundraising –
 - i. Melvin Williams discussed the golf tournament and how to tie another function to it. A one day conference could be set up that would offer PDH's and would possibly attract attendees from other Posts. It would need to make \$5-10,000 to be successful. He has attended these in the past and they have worked well. It would need to be annual and at the same time every year so people come to expect it.
 - ii. Ethan Walter requested the sustaining member list so he can start contacting them about a SM raffle. The sponsor would have the opportunity to give a short presentation for the raffle prize. Anna Lucas will send him the list.
 - iii. A Linkedin group for the Post was discussed. It may be a good way to make connections and get recognition.
- 4. Publicity/Newsletter/Website – Bill Easley was not present.
- 5. Programs – Barry Lewis stated that the speakers are listed on the website.
- 6. Professional Development – Ben Morgan was not present.
- 7. Young Members – Blair Goodman was not present but Nicole Randazzo said that the YM event was a success and they are planning another one. They hope to get flyers posted in offices and on base to advertise it better. Matt Laws suggested twitter.
- 8. Citadel Student Chapter – Matt Laws said they are still working on it. Ben Morgan has been heading it but has been very busy at work.
- 9. Post Schedule – Len Dillinger said that the installations would be next month. Mike Blount, the regional VP, will be here to assist.

- a. Sustaining Member scholarships were discussed. The Post will match the scholarship amount. Ethan Walter may work in this request in conjunction with the raffle request.
- b. The benefits to the sponsor would be a listing in the newspaper, newsletter, website and mention at the meeting. Due to the time frame, this may work better next year.
- c. Matt Laws suggested that a calendar be added to the website.

The Board Meeting adjourned around 11:30 am in time for the Post luncheon.